



PRESS RELEASE

Prologis and L'Oréal Lay Cornerstone for CO₂-neutral Logistics Facility in Muggensturm

DÜSSELDORF (April 11, 2018) – Prologis, Inc., the global leader in logistics real estate, together with L'Oréal today celebrates the cornerstone ceremony for the new logistics facility in Muggensturm, Germany. Prologis is the project developer. Already at the beginning of next year, all 450 employees are to move into their new workplace. Upon its completion, the CO₂-neutral facility will comprise an area of over 100,000 square meters. L'Oréal will supply the markets in Germany, Austria, and Switzerland from here.

"We are so proud that Muggensturm is attracting interest from international companies," said Dietmar Späth, mayor of the municipality of Muggensturm. "We're pleased to welcome L'Oréal as our future neighbor and to work with Prologis again after their development of the first facility here in 2003. L'Oréal's new CO₂-neutral facility further raises the profile of Muggensturm as a modern logistics site."

Increased Capacities and Improved Flexibility Allow Further Growth

The planned distribution center will be the largest of the L'Oréal Group worldwide. Current capacity at the locations in Karlsruhe will be almost doubled, allowing the cosmetics enterprise to enjoy long-term growth and integrate logistics for Switzerland. "Our customers' needs change rapidly," said Klemens Gschwandtner, director of operations DACH at L'Oréal. "We will be able to respond to these changes more flexibly in Muggensturm. By consolidating our operations at one location we will be able to work even more efficiently in the future. Our processes and workflows will be simpler, more modern, and more sustainable."

Sustainability Plays Key Role in Construction and Use

The new building will meet very high environmental standards. "Both the construction and the future use of the building are designed to be CO₂-neutral," said Thomas Karmann, managing director, regional head Northern Europe, Prologis. "We're equipping the facility with reinforced insulation and a 1.8 megawatt photovoltaic system, among other things."

The electricity produced by the photovoltaic system will be fed into the grid of an energy utility provider and bought back by L'Oréal as needed. L'Oréal will also be using "green energy" from wind turbines, for example. Rainwater will be used to water the outdoor landscaping, clean the halls, and flush the toilets.





"This large-scale project is an excellent addition to our developments to date in Germany and falls perfectly in line with our sustainability strategy and that of L'Oréal," said Thomas Karmann. "We want to extend our heartfelt thanks to L'Oréal for their trust in us and to the municipality of Muggensturm for its cooperation." In Germany Prologis is developing all new properties in line with the Gold Standard of the DGNB, the German Sustainable Building Council – that includes the new L'Oréal logistics facility.

At the cornerstone ceremony L'Oréal announced its future partnership with the Murgtal-Werkstätten & Wohngemeinschaften (mww) – the Murgtal workshops and communal living facilities – a company of the Lebenshilfe Rastatt/Murgtal e.V. organization, which promotes the employment and social integration of individuals with disabilities. At its current locations in Karlsruhe Hagsfeld, L'Oréal has already been partnering with worKA (formerly BzKA) for 19 years. WorKA is another organization that helps individuals with physical, mental, or emotional disabilities to find work. At its headquarters in Düsseldorf, L'Oréal partners with the Fliedner Foundation workshops from Mühlheim an der Ruhr.

Last year L'Oréal was able to offer jobs to a total of 157 individuals with disabilities. "We want to build on that, which is why we are proud to welcome the Murgtal workshops as another long-term partner and look forward to working with them," said Klemens Gschwandtner. A team from the Murgtal workshops will take care of the gardening and landscaping work at the new L'Oréal site in Muggensturm. To mark the start of their partnership, Prologis and L'Oréal presented the mww with a donation of 10,000 euros. With every construction start in Germany, Prologis donates money to a local nonprofit organization and thus supports numerous activities and social projects.

CBRE advised L'Oréal on property search, tendering and project management.

About Prologis

Prologis, Inc. is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. As of December 31, 2017, the company owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 684 million square feet (64 million square meters) in 19 countries. Prologis leases modern distribution facilities to a diverse base of approximately 5,000 customers across two major categories: business-to-business and retail/online fulfillment.

Forward-looking Statements

The statements in this release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact Prologis' financial results. Words such as "expects," "anticipates," "intends," "plans,"





"believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future including statements relating to rent and occupancy growth, development activity and changes in sales or contribution volume of properties, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, our ability to form new co-investment ventures and the availability of capital in existing or new co-investment ventures — are forward-looking statements. These statements are not quarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forwardlooking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("REIT") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments in our co-investment ventures and funds, including our ability to establish new co-investment ventures and funds, (viii) risks of doing business internationally, including currency risks, (ix) environmental uncertainties, including risks of natural disasters, and (x) those additional factors discussed in reports filed with the Securities and Exchange Commission by Prologis under the heading "Risk Factors." Prologis undertakes no duty to update any forward-looking statements appearing in this release.

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