



PRESS RELEASE

Prologis Develops CO₂-Neutral Logistics Facility for L'Oréal

DÜSSELDORF (February 6, 2018) – Prologis, Inc., the global leader in logistics real estate, today announced the construction start of a CO_2 -neutral logistics center for L'Oréal.

At completion, the facility, located in Muggensturm near Karlsruhe, will comprise approximately 101,000 square meters of logistics space.

Prologis purchased the land in January 2018 and repurposed what had previously been used as agricultural land into an industrial estate in close collaboration with the municipality of Muggensturm. The 17-hectare site in Muggensturm is ideally suited for a facility of this size.

Located directly on the A5 motorway, the logistics facility will offer a good connection to the area's transportation network. L'Oréal plans to supply its markets in Germany, Austria and Switzerland from Muggensturm. "The capacities of our existing logistics center in Karlsruhe are no longer sufficient to meet the growing demand for our products," explained Klemens Gschwandtner, director of operations DACH at L'Oréal. "The new building is a clear commitment to Germany as a location and offers us room for further growth."

The new facility will be the largest distribution center of the L'Oréal Group worldwide. The current capacity will be increased by 90 percent. All employees from the former logistics center in Karlsruhe will relocate to the new facility.

Sustainability plays a crucial role in the construction and use of the new logistics center. "We are proud to develop an innovative and sustainable logistics facility for our international customer L'Oréal," said Thomas Karmann, managing director, regional head, Prologis Northern Europe. "The building will meet very high environmental standards. It falls in line perfectly with our sustainability strategy and the sustainability strategy of L'Oréal."

Sustainability is a priority for Prologis. All of the company's developments in Germany meet the gold standard of the German Sustainable Building Council (DGNB). The company has been included among the 100 Most Sustainable Corporations in the World by Corporate Knights.

Both the embedded footprint of the construction and the operations of the logistics facility are carbon neutral. The building will be equipped with reinforced insulation and a 1.8 megawatt photovoltaic system. The electricity produced by the system is fed into the grid of a utility company and is then purchased back by L'Oréal to the extent needed. Besides, L'Oréal uses "green energy" generated by wind turbines for example.

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Rainwater is used for irrigation of the green spaces, hall cleaning and toilet flushing. In addition, a central building management system enables energy savings. For example, the lights can be switched off centrally, even after business hours. Consumption can also be directly matched by the central system to identify potential savings. Prologis is aiming to have the low-energy facility awarded with the DGNB gold standard. The certificate is given to environmentally friendly, resource-efficient, functional buildings that integrate well into their socio-cultural environment.

Long-Standing Partnership

Prologis and L'Oréal have worked together for several years in France and Poland. In July 2016, L'Oréal again chose Prologis as its partner for developing this new logistics facility in Germany. "Prologis promptly developed a sustainable, innovative concept based on our requirements and convinced us with their extensive technical expertise," said Klemens Gschwandtner.

Prologis already owns a logistics facility measuring 40,000 square meters in Muggensturm. "We are pleased to welcome Prologis as a partner once again," said Dietmar Späth, mayor of the municipality of Muggensturm. "Due to L'Oréal's settlement with this sustainable, CO₂-neutral facility, the economic relevance of Muggensturm for the logistics industry will continue to grow."

About Prologis

Prologis, Inc. is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. As of December 31, 2017, the company owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 684 million square feet (64 million square meters) in 19 countries. Prologis leases modern distribution facilities to a diverse base of approximately 5,000 customers across two major categories: business-to-business and retail/online fulfillment.

Forward-looking Statements

The statements in this release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact Prologis' financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, development activity and changes in sales or contribution volume of properties, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, our ability to form new co-investment ventures and the

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availability of capital in existing or new co-investment ventures — are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forwardlooking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("REIT") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments in our co-investment ventures and funds, including our ability to establish new co-investment ventures and funds, (viii) risks of doing business internationally, including currency risks, (ix) environmental uncertainties, including risks of natural disasters, and (x) those additional factors discussed in reports filed with the Securities and Exchange Commission by Prologis under the heading "Risk Factors." Prologis undertakes no duty to update any forward-looking statements appearing in this release.

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